



PRESS RELEASE

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For Immediate Release

fabbricadigitale appoints Techland Group as their UK Distributor

fabbricadigitale a leader in the IT and communications fusion sector and the manufacturer of the Unified Communications appliance boxedUC has today announced that it has entered into an agreement with Techland Group Ltd to act as its distributor covering the United Kingdom, Ireland and South Africa markets. Techland Group Ltd will distribute and support *boxedUC* via its channel partner network as well as offering additional consulting and training services.

boxedUC is intended for use by companies typically with between 100 and 500 users who can also be spread over multiple sites. The latest version of *boxedUC* offers support for a full range of Microsoft Unified Communications applications including Exchange 2010, Lync, Sharepoint and Blackberry Enterprise Service.

"Techland is our natural choice as the right distributor for this important market because the skills they have in the unified communications sector and their strengths in the telecommunications area are excellent" said Andrea Acquaroni Unified Communications Business Unit Manager for fabbricadigitale.

"We are very excited in becoming the partner of choice for fabbricadigitale in the UK. I believe with the level of positive activity we are experiencing in the Microsoft UC space with Lync, *boxedUC* 'appliance as a service' solution represents a fantastic opportunity within the small to medium business sector up to 500 users. In addition to this, with the shorter time and lower level of complexity involved for deployment of *boxedUC*, makes the proposition for customers even more compelling" said Anurag Patel, CEO of Techland.

About fabbricadigitale, srl. fabbricadigitale is a leading provider of digital solutions for multi-service network requirements that enable flexible, cost-effective network evolution. A leading innovator in the design and deployment of complex network structures, fabbricadigitale has now bought its first commercial Unified Communications product, *boxedUC*, to market. For over 10 years fabbricadigitale has been providing solutions to its global Enterprise and Government clients.

About Techland Group Ltd. Techland Systems International is a value added provider of Unified Communications products and services. We work closely with Microsoft Voice Partners and resellers helping them to implement Unified Communication solutions utilising leading edge technology from market leading companies such as Microsoft, NET and fabbricadigitale - all backed with the highest level of technical expertise and support based on experience which spans over 15 years within the voice and data sector.

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